

Traditional S2P Process and Technology

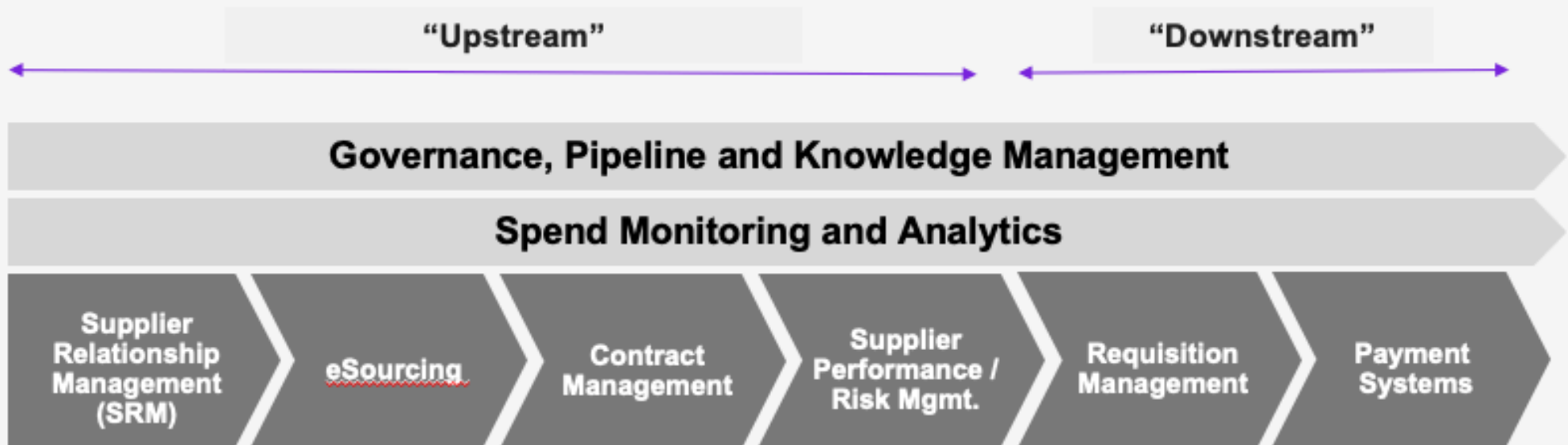


Illustration of current state procurement technology

Current Limitations

- 1 No single source of truth
- 2 Low adoption of e-Sourcing
- 3 Deficient user experience & long cycle times
- 4 Insufficient strategy & governance
- 5 Limited use of contracting
- 6 No contract-req reconciliation
- 7 Reactive insights
- 8 Constrained integration
- 9 Limited adoption of SRM
- 10 Difficult to extract insights